



WEST COAST PROPERTY TRAINING

Real Estate Registration Course

WORKING IN REAL ESTATE

Assignment

26 Winton Road Joondalup 6027
info@wcpt.com.au
08 9300 0000

You are required to **write a report** under the following headings and the requirements of the performance and knowledge evidence for this unit. The report is made up of all of the headings below.

Handy Hint: Think about if someone, who was unfamiliar with the subject, could find everything they need to know about each point by reading your report.

1. Describe a typical real estate agency including its functions and business structure.

2. Describe the regulatory framework, regulator and industry bodies in WA.

5. Describe 3 different **communication strategies** that can be used with clients.
(Think about your essential communication toolkits as referenced in workbook)

6. Describe 2 professional development pathways within real estate.